

# Financial Advisory & Corporate Finance

## CAPABILITY STATEMENT

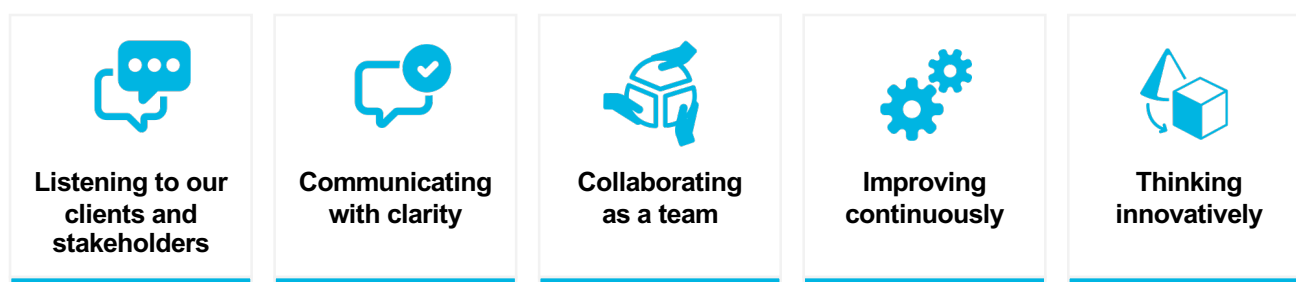


LOCAL  
KNOWLEDGE,  
GLOBAL  
EXPERTISE

# Financial Advisory & Corporate Finance

We create value for our clients and stakeholders by providing insights, identifying opportunities and risks and solving problems.

This is how we get things done:



Our financial advisory and corporate finance services include:

## VALUATION SERVICES

- Business valuation
- Purchase price allocation valuation
- Intangible asset valuation
- Impairment review valuation
- Financial instruments (including ESOP) valuation

## TRANSACTION SERVICES

- Financial due diligence
- Tax due diligence
- Vendor due diligence
- Financial modelling and pricing analysis

## DEAL ADVISORY SERVICES

- Merger and acquisition
- Divestment and trade-sale
- Capital raising

## RESTRUCTURING & INSOLVENCY SERVICES

- Informal work-out
- Operational and financial turn-around
- Debt / capital restructuring advisory
- Receivership and judicial management
- Scheme of arrangement
- Voluntary / court winding up

## LITIGATION SUPPORT & FINANCIAL FORENSICS SERVICES

- Quantification of damages
- Financial forensic
- Fraud investigation
- Special audit
- Expert witness

Members of our team hold designations such as the Chartered Valuer and Appraiser (CVA), Chartered Financial Analyst (CFA), Chartered Accountant (CA) of Singapore, International M&A Expert (IM&A), Certified Fraud Examiner (CFE) and Insolvency Practitioner.

We believe in our people, and in giving you direct access to our decision makers.

Do visit our website ([www.pkfsingapore.com](http://www.pkfsingapore.com)) for more information about our firm.

# Our clients

We have a proven track record in delivering corporate finance services to clients ranging from small, family-owned businesses to multi-national and listed companies.

Our clients operate in following industries:

 <p><b>Aerospace and defence</b></p>	 <p><b>Commercial banking</b></p>	 <p><b>Chemical distributor &amp; manufacturing</b></p>	 <p><b>Electronics manufacturing</b></p>	 <p><b>Engineering and construction</b></p>
 <p><b>Facilities management</b></p>	 <p><b>Fintech</b></p>	 <p><b>Food and beverage</b></p>	 <p><b>Food distributor</b></p>	 <p><b>Food producer</b></p>
 <p><b>Fund management</b></p>	 <p><b>Healthcare</b></p>	 <p><b>Logistics</b></p>	 <p><b>Medical devices</b></p>	 <p><b>Mining</b></p>
 <p><b>Oil and gas</b></p>	 <p><b>Port agency</b></p>	 <p><b>Private education</b></p>	 <p><b>Professional services</b></p>	 <p><b>Real estate investment</b></p>
 <p><b>Ship management</b></p>	 <p><b>Software developer</b></p>	 <p><b>Speciality retail</b></p>	 <p><b>Video game developer</b></p>	 <p><b>Wastewater treatment</b></p>

# Our team

## Sajjad Akhtar

Founder and Senior Partner

Sajjad Akhtar is the Founder and Senior Partner (former Managing Partner) of PKF-CAP LLP Singapore, a member firm of PKF International. He qualified as a chartered accountant from the Institute of Chartered Accountants in England and Wales and holds an MBA from the University of Chicago, Booth School of Business. He is a Fellow of the Institute of Chartered Accountants, Singapore (FCA), the Institute of Certified Public Accountants of Australia (FCPA) and Insolvency Practitioners Association of Singapore, as well as a Chartered Valuer and Appraiser (CVA). Sajjad is the former Chairman of the board of PKF International, the UK based HQ of the PKF global network of accounting and business advisory firms.

Sajjad has significant experience in corporate insolvency and restructuring having been appointed to several high-profile assignments over the years.

In advisory work, Sajjad has led numerous assignments relating to business valuation; such assignments are undertaken in connection with i) business acquisitions/divestments, ii) business restructuring, or iii) commercial disputes which often involve business (under or over) valuation issues. The latter usually involves writing expert reports and testifying in court.

In acting as an expert, he has assisted and advised in various types of disputes, including construction claims, minority rights issues, commodity futures trade disputes, lender liability claims and post- merger/acquisition disputes. Business valuation is very often an underlying cause of the disputes.

## Ong Woon Pheng

Director

Woon Pheng is a Director of PKF-CAP Advisory Partners Pte Ltd (a member firm of PKF International) and currently heads the Corporate Finance department in Singapore.

He is a Chartered Accountant of Singapore (CA Singapore), Fellow Member of Association of Chartered Certified Accountants (FCCA), Chartered Financial Analyst (CFA), Chartered Valuer & Appraiser (CVA), International M&A Expert (IM&A), Certified Fraud Examiner (CFE) and Singapore Chartered Tax Practitioner (SCTP).

Woon Pheng has been in the accounting and finance profession since 2001. Currently, he specialises in business valuation, valuation for IFRS, financial & tax due diligence, deal advisory, financial forensic cum fraud investigation and litigation support services.

He serves as a member of the Investigation and Disciplinary Panel of the ISCA, a member of Panel of Financial Experts (POFE) scheme between ISCA and the Family Justice Courts (FJC) and a member of ACCA Singapore Professional Expert Forum. He was formally Treasurer of Kampong Ubi Community Centre Management Committee.

# Our team

## Jimmy Lim Director

Jimmy has more than 16 years of corporate finance, valuations, capital markets experience and 3 years of audit experience in serving local, multinational and listed companies in Singapore and the South East Asia region.

He is actively involved in valuation related engagements from pricing to fair market valuation, impairment assessment, litigation support and purchase price allocation.

Corporate finance experience included role as lead financial advisor in the sale of a listed general insurance company, sale of a Japanese car leasing business and sale of an engineering company and sale of a print, paper & product company.

Capital markets experience includes independent financial advisor for Cambridge Industrial Trust, Nera, Vallianz, Ossia, Fabchem China, Hyflux Water Trust, SMRT, Vard and STX OSV.

## Ethan Lam Senior Manager

Ethan has more than 10 years of restructuring and insolvency experience from boutique firms to international restructuring firms.

He specializes in working with targets and underperforming companies to develop and execute financial and operational strategies with distressed or underperforming companies for value creation.

Ethan has extensive experience in projects ranging from local SMEs to international situations, often taking on interim roles within the Company itself. Project sizes ranged from US\$50mm to US\$1bn, sectors including precision manufacturing (turnaround), semiconductor (Chapter 11), state-owned cement manufacturer (PKPU) and waste management (turnaround and capital restructuring).

Prior to joining PKF-CAP, he was a co-founder at a boutique private equity fund where he was responsible for deal origination, due diligence, syndication, structured financing including taking on an executive role in an SGX-ST listed company as part of a Reverse-take over exercise. He takes a keen interest in the development of ESG related affairs and was a consultant to the incorporation of a Carbon Investment Fund.



# Our team

**Sajjad Akthar**

Founder and Senior Partner

(+65) 9787 8617

sajjad.akhtar@pkf.com

**Ong Woon Pheng**

Director

(+65) 9117 5457

woonpheng.ong@pkf.com

**Jimmy Lim**

Director

(+65) 9680 0338

jimmy.lim@pkf.com

**Ethan Lam**

Senior Manager

(+65) 9435 1654

ethan.lam@pkf.com

**Spencer Teo**

Assistant Manager

(+65) 9762 963

spencer.teo@pkf.com

**Abbie Phang**

Senior

(+65) 9233 1301

abbie.phang@pkf.com

**Sean Goh**

Associate

(+65) 9018 3461

sean.goh@pkf.com

**Yang Ching Bin**

Consultant

chingbin.yang@pkf.com

**Lai Fong Chin**

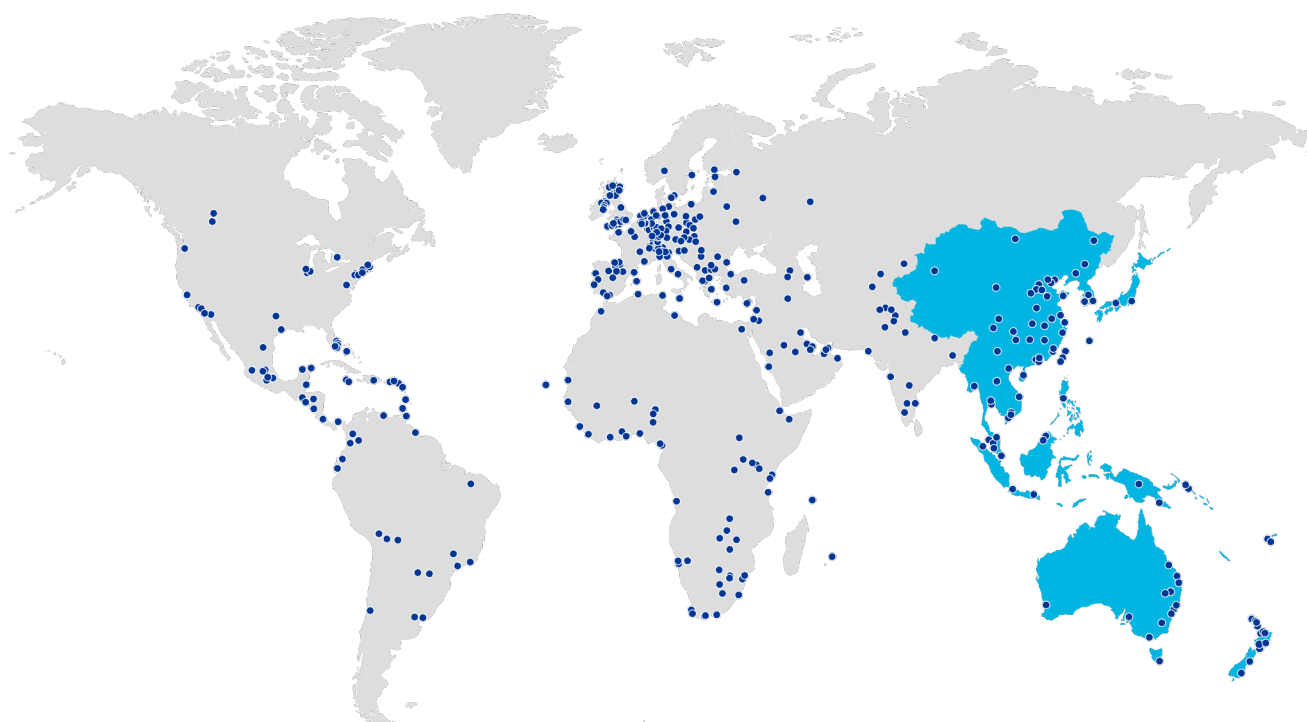
Consultant

fong.chin@pkf.com

# About PKF

PKF-CAP Advisory Partners Pte. Ltd. is a member of PKF International network of independent firms. In Singapore, we offer clients the expertise of 9 partners and more than 120 professional staff, across audit and assurance, taxation, corporate and business solutions, corporate finance and financial advisory services.

We have a strong presence in Asia-Pacific region and are proud to be part of the global PKF family!



## GLOBAL



Over **220 firms**



Over **480 offices** worldwide



Operational in **150 countries**



**20,000 professionals** across the globe



Ranks **15th** International Accountancy Network



Member firms generate **1.4 billion** in aggregate fee income

## ASIA PACIFIC REGION



**5,700** team members



**380** approx. partners



**42** firms



**109** offices



Operational in **18 countries**